

Khalid S. Soliman, Ph.D.

34 E. Germantown Pike, #327,
Norristown, PA 19401, U.S.A

e-mail: ksoliman@ibima.org

website: www.ksoliman.com

CURRENT POSITION

Jun 2003 - Present Founder and President, International Business information Management Association, USA

May 2008 - Present President and CEO, IBIMA Publishing, USA

FULL-TIME ACADEMIC POSITIONS

Sept 2005 - Aug 2008 Associate Professor of Management Information Systems, Hofstra University, New York, USA

Sept 1999 - Aug 2005 Assistant Professor of Management Information Systems, Hofstra University, New York, USA

ACADEMIC HISTORY

August 2000 The University of Memphis, Memphis, TN, USA
Ph.D. in Business Administration GPA: 4.0/4.0

Dissertation Title: *Determining the critical factors affecting the adoption decision of Internet-based interorganizational information systems*. Sponsored by FedEx Center for Cycle Time Research (currently: FedEx Center for Supply Chain Management).

May 1993 Murray State University, Murray, KY, USA
Master's degree in Business Administration GPA: 4.0/4.0

TEACHING EXPERIENCE

Course taught while at Hofstra University unless otherwise indicated:

Executive MBA

Information Systems for Management (Strategic Perspective)

The course was designed for top executives at *InterDigital Corp*, Pennsylvania, USA

<http://www.interdigital.com/>

E-Business tools for Managers (taught this course 3 times)

American University in Cairo, Egypt

Corporate MBA

Information Management for Managers (Strategic Perspective)

The course was designed for MBA candidates at *Estee Lauder Company*, New York, USA

<http://www.esteelauder.com/>

Distance Learning

Information Systems for Managers (Graduate Course)

Graduate Courses (MBA and Master of Science)

Information Systems for Managers - Strategic Approach

Systems Analysis and Design – Business Approach

Management Information Systems

Advanced Readings and Projects

Advanced Research Seminar

Research Seminar in Information Systems

Undergraduate Courses

Systems Analysis and Design
Introduction to Computers in Business
Introduction to Microcomputer Tools
Special Topics

VISITING PROFESSOR

- Oct. 2006 – 2007 Instituto Tecnológico y de Estudios Superiores de Monterrey, Mexico
Frequent visits to give intensive series of lectures that last one week each visit.
- Oct. 2013 - Now American University in Cairo, Egypt
Teach module on e-business tools for managers at the Executive MBA level every round

RESEARCH INTERESTS

E-business, e-commerce, and e-government for managers

Strategic use of information technology and the factors affecting the adoption, implementation, and diffusion of Information technology in businesses

Strategic Organizational transformation in the knowledge Age

Examining the Strategic application of Internet on Supply chain management and inter-organizational relationships

Exploring strategic electronic commerce applications in businesses and government agencies and related internal business processing re-engineering effects

Exploring organizational knowledge Management Approaches

Studying end-users' satisfaction with the implementation of new IT in organizations.

RESEARCH PRODUCTIVITY

JOURNALS EDITOR

Soliman, K. S., editor of *Communications of the IBIMA*, ISSN: 1943-7765. IBIMA Publishing, Pennsylvania, USA

JOURNALS GUEST EDITOR

Soliman, K. S., Guest editor of special issue of *Management Research News Journal* on Internet and Organizational Transformation, forthcoming Vol. 31, issue, 2008, Emerald publishing, UK

Soliman, K. S. and Affisco, J. A., Guest editors of special issue of *Business Process Management Journal* on E-Government, Vol. 12, No. 1, 2006. ISSN: 1463-7154, Emerald publishing, UK

Soliman, K. S. and Janz, B. D., Guest editors of special issue of *Supply Chain Management: An International Journal*, on e-Supply Chain, Vol. 10, No. 2, 2005. ISBN 1-84544-115-X, ISSN 1359-8546, Emerald publishing, UK

GENERAL CHAIR OF INTERNATIONAL CONFERENCES

General Chair of IBIMA International Conferences around the world since 2003 until now. www.ibima.org. IBIMA Conferences are well recognized worldwide and indexed by: Web of Science, Scopus, Engineering village, and well ranked by Ranked by the prestigious Australian Research Council (ARC).

PUBLISHED JOURNAL ARTICLES

Bahri-Ammari, N. and Soliman, K. S. "The effect of CRM implementation on pharmaceutical industry's profitability", *Management Research Review*, Vol. 39 Iss 8, 2016, pp. 854 - 878

Mohammad Ayub Khan, M. A. and Soliman, K. S., "The Internet Moderating Impact among Stakeholders in Modern Organizations: A Conceptual Analysis of Service Management Environment," *Journal of Electronic Commerce in Organizations*, Vol. 71, No. 4, 2009, pp. 21-30.

Mosbeh, R. and Soliman, K. S., "An exploratory analysis of factors affecting users' adoption of corporate intranet: A Tunisian study" *Management Research News Journal*, Vol. 31, No. 5, 2008, pp. 375-385.

Affisco, J. F. and Soliman, K. S., "E-government: A Strategic Operations Management Framework for service Delivery," *Business Process Management Journal*, Vol. 12, No. 1, 2006, pp. 13-21.

Soliman, K.S. and Janz, B. D., "An Exploratory Study to Identify the Critical Factors Affecting the Adoption of Internet-based Interorganizational Information Systems," *Information & Management, (A Journal)*, Vol. 41 (2004), pp. 697-706

Soliman, K. S. and Janz, B. D., "Interorganizational Information Systems: Exploring An Internet-Based Approach," *Issues In Supply Chain Management*, Vol. 1, No. 1, 2004, pp. 1-5.

Soliman, K. S., "A Framework for Global IS Outsourcing by Application Service Providers," *Business Process Management Journal*, special issue on Global Outsourcing, Vol. 9, No. 6, 2003, pp. 735-744

Soliman, K. S.; Chen, L. D.; Frolick, M. N., "ASPs: do they work?," *Information Systems Management*, an issue on Aligning IT with the Business Strategy, Vol. 20, No. 4, Fall 2003.

Soliman, K.S., "Internet-Based Business-to-Business Electronic Commerce: A CIO's Perspective," *Information Systems Management*, issue on Privacy and Security in E-Business, Vol. 20, No. 1, Winter 2003, pp.35-41.

Palvia, P. C.; Mao, E.; Salam, A. F.; Soliman, K. S., "Management Information Systems Research: What's There In A Methodology?," *Communications of the AIS, (A Journal)*, Vol. 11, February 2003, pp. 287-307.

Simon, J. C. and Soliman, K. S., "An Alternative Method to Measure MIS Faculty Teaching Performance," *The International Journal of Educational Management*, 17, 5, 2003, pp. 195-199

Chen, L. D. and Soliman, K. S., "Managing IT Outsourcing: A Value-Driven Approach to Outsourcing Using Application Service Providers," *Logistics Information Management*, special issue on Application Service Providers, 15, 3, Fall 2002, pp. 180-191

Soliman, K. S. and Chen, L. D., "Data Warehousing: Support Group and Users' Satisfaction," *Journal of Management Systems*, Volume 13, number 2, 2001, pages 1-14.

Chen, L. D.; Soliman, K. S.; Mao, E.; and Frolick, M., "Measuring Users Satisfaction with Data Warehouses: An Exploratory Study," *Information & Management, (A Journal)*, 37, April 2000, pp. 103-110.

ROYALTIES/PERMISSIONS

- According to ProQuest™, 65 copies of my dissertation were sold worldwide
- Permission was granted to utilize the survey instrument published in my article "Measuring Users Satisfaction with Data Warehouses: An Exploratory Study," *Information & Management*, 37, April 2000, pp. 103-110 to be used in Ph.D. dissertations of Kimberly Merritt, Ohio State University and Rick Goeke, Kent State University.

CITATIONS

As of October 2019, my research work has been cited in research literature more than 3228 times per Google Scholars Citation. For updates, please visit :

<https://scholar.google.com/citations?user=kGILoasAAAAJ&hl=en> Examples of work cited:

PUBLISHED REFEREED CONFERENCE ARTICLES

- Mosbeh, R. and Soliman, K. S., "Determining Factors Affecting Users' Adoption E-Business Environment: The Study of Corporate Intranet," *Proceedings of the 9th Information Business Information Management Association (IBIMA) Conference*, Marrakech, Morocco Jan. 4-6, 2008.
- Affisco, J. F. And Soliman, K. S., "Guiding the Implementation of Service Delivery Strategy in an E-Government Environment," *Proceedings of the 8th Information Business Information Management Association (IBIMA) Conference*, Dublin, Ireland June 20-22, 2007.
- Mosbeh, R. and Soliman, K. S., "The individual Acceptance of the Intranet," *Proceedings of the 7th Information Business Information Management Association (IBIMA) Conference*, Brescia, Italy 14-16, 2006.
- Soliman, K. S. and Vaughan, P., "Risk Management and Disaster Recovery: Are we prepared yet?" *Proceedings of the 6th Information Business Information Management Association (IBIMA) Conference*, Bonn, Germany, June 19 – 21, 2006.
- Soliman, K. S. and Myers, T. C. "Corporate Performance Management: Alignment of Information Technology and Organizational Strategies," *Proceedings of the 5th Information Business Information Management Association (IBIMA) Conference*, Cairo, Egypt, December 13 – 15, 2005.
- Soliman, K. S. "Corporate Performance Management and IT investment in the Banking Industry," *Proceedings of the 2005 Information Business Information Management Association (IBIMA) Conference*, Lisbon, Portugal, July 5 – 7, 2005.

- Soliman, K. S. "Mobile Commerce along the Supply Chain: The Case of RFID," *Proceedings of the 3rd Information Business Information Management Association (IBIMA) Conference*, Cozumel, Mexico, December 14 – 16, 2004.
- Soliman, K. S. and Affisco, J. F. "Guiding the Adoption of E-Procurement in Government," *Proceedings of the 2004 Information Business Information Management Association (IBIMA) Conference*, Amman, Jordan, July 4 – 6, 2004.
- Affisco, J. F. and Soliman, K. S., "A Service Operations Management Framework: An E-Government Approach," *Proceedings of the 2003 Information Business Information Management Association (IBIMA) Conference*, Cairo, Egypt, December 16-18, 2003.
- Sharma, S. K. and Soliman, K. S., "Digital Divide and E-Government Implementation" *Proceedings of the Fourth Annual Global Information Technology Management (GITM) World Conference*, Calgary, Canada, June 8-10, 2003.
- Soliman, K. S. and Affisco, J. F., "Key Factors in Establishing Successful E-Government Services," *Proceedings of the 2003 Information Resources Management Association (IRMA) International Conference*, Philadelphia, PA, USA May 2003.
- Tafti, M. H. and Soliman, K. S., "E-Business: A Value Chain Perspective," *Proceedings of the 2003 Information Resources Management Association (IRMA) International Conference*, Philadelphia, PA, USA May 2003
- Soliman, K. S., "A "Smart Strategy" Approach for E-government Implementation," *Proceedings of the 2003 Southeast Decision Sciences Institute Conference*, Williamsburg, VA, USA February 26-28, 2003.
- Tafti, M. H. and Soliman, K. S., " Application Service Providers: Analysis of User/Provider Background and ASP Selection Criteria," *Proceedings of the 2003 Western Decision Sciences Institute Conference*, Hawaii, USA March 2003.
- Soliman, K. S. and Tafti, M. H. A, "A Global Perspective of Application Service Providers," *Proceedings of the Third Global Information Technology Management (GITM) World Conference*, Long Island, NY, USA, June 23-25, 2002.
- Soliman, K. S. and Affisco, J. F., "Reporting on E-Government Initiatives in Canada and the United States," *Proceedings of the 2002 Global Information Technology Management World Conference*, Long Island, NY, USA, June 23-25, 2002.
- Soliman, K. S., " Issues Concerning Business-to-Business transactions over the Internet," *Proceedings of the 2001 Midwest Decision Sciences Institute Conference*, Detroit, MI, USA April 26-28, 2001
- Soliman, K. S. and Chen, L. D., " Application Service Providers: Definition and Characteristics," *Proceedings of the 2001 Midwest Decision Sciences Institute Conference*, Detroit, MI, USA April 26-28, 2001
- Palvia, P. C.; Mao, E.; and Soliman, K. S., " Evolution of Methodologies in MIS Research," *Proceedings of the 2000 Decision Sciences Institute National Conference*, Orlando, FL, USA Nov. 20-23, 2000.
- Soliman, K. S., "Critical Success Factors in Implementing Software Reuse: A Managerial Prospective," *Proceedings of the 2000 Information Resources Management Association (IRMA) International Conference*, Anchorage, AK, USA, May 22-24, 2000

- Soliman, K. S., "Is EDI the Best Approach to Implement Electronic Commerce? " *Proceedings of the 1999 Information Resources Management Association (IRMA) International Conference*, Hershey, PA, USA, May 16-19, 1999.
- Maletic, J. L; Soliman, K. S.; and Moreno, M. A., "Identification of Test Cases from Business Requirements of Software Systems," *Proceedings of the Fifth Americas Conference on Information Systems (AMCIS)*, Milwaukee, WI, USA, August 13-15, 1999.
- Simon, J. C. and Soliman, K. S., "Faculty Influence on Students Knowledge Acquisition in Information Technology Area," *Proceedings of the 1999 Information Resources Management Association (IRMA) International Conference*, Hershey, PA, USA, May 16-19, 1999.
- Chen, L. and Soliman, K. S., "An Exploratory Analysis on the Measurement of End-User's Satisfaction in Data Warehousing Environment", *Proceedings of the 16th Annual Conference of the Association of Management (AoM)*, Chicago, IL, USA, August 5-8, 1998.
- Chen, L. and Soliman, K. S., "Exploring ICs' Roles in the Use of Data Warehouses", *Proceedings of the Fourth Americas Conference on Information Systems (AMCIS)*, Baltimore, MD, USA, August 14-16, 1998.

INVITED LECTURES AND SPEECHES

Keynote Speaker at the XII Congress of International Business: Business Evolution, in Monterrey Mexico, March 8, 9, and 10, 2007.

Delivered a lecture on "Strategic Use of Information Technology to transform Organizations into the Digital Age," at the College of Information Technology, Al AlBait University, Mafraq, Jordan July 7, 2004.

Delivered a welcome speech at the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002

RECOGNITIONS/AWARDS

Featured in *The Jordan Times*, *Al-Rai*, *Addustour*, and *Al-Arab Al Yawm* newspapers on July 5, 2004 on the coverage of the 2004 International Business Information Management Association Conference, Amman, Jordan, July 4-6, 2004.

Recipient of Frank G. Zarb of School of Business grant to chair the 2003 International Business Information Management Association Conference, December 2003.

Recipient of Frank G. Zarb of School of Business grant to chair the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002.

Recipient of Organizational Leadership Award from the Global Information Technology Management Association for my role as Local Chair at the 2002 Global Information Technology Management World Conference, Long Island, New York, June 2002

Recipient of Frank G. Zarb of School of Business, Hofstra University research grant in summers of 2000 - 2004

Recipient of Ph.D. dissertation financial support, FedEx Center for Cycle Time Research, the University of Memphis, 1999-2000.

Featured in "Bright youth," *the Economic Edge*, Winter 1998

Recipient of research assistantship, FedEx Center for Cycle Time Research, 1997-2000

Recipient of doctoral assistantship, the University of Memphis, 1997-2000.

Recipient of All American Scholar Award, 1992

Recipient of graduate assistantship, Murray State University, 1991-1993

Certificate of Appreciation for community services, Murray State University, 1991

Speakers Bureau award, Murray State University, 1991

INTERNATIONAL ACADEMIC SERVICES

- Served as External Examiner of thesis presented by Janine Joubert titled “Building Trust in Mobile Commerce”, University of Cape Town, South Africa
- Initiated and led efforts to establish students and faculty exchange program between Frank G. Zarb School of Business at Hofstra University and Tec de Monterrey, Mexico - the largest Latin business school.
- Associate Editor of International Journal on Innovation in Digital Economy
- Member of the Editorial board of “Global Business and Management Research: An International Journal”
- Member of the editorial team of Business Process Management Journal
- Member of the editorial board of the International Journal of Advanced Decision Sciences

HOFSTRA ACADEMIC SERVICES

BCIS Department

Coordinator of the Masters of Science program in Information Systems (CIS) starting Spring 2003.

Active member of the BCIS curriculum committee since 1999

Active member of the Departmental Personnel Committee

Taught overload and independent studies multiple semesters when needed by dept.

Chair of committees to supervise and discuss an Honors Essay presented by Laura Falon, Spring 2003, Tim, Fall 2004, Patrick Vaughan 2006, and Jeff Matthews 2006

Member of committees to supervise and discuss an Honor’s Essay presented by Marouf Ahmed, Spring 2003 and Richard Zobkiw, Fall 2003

Member of a committee to supervise and discuss an Honor’s Essay presented by

Taught an Individual Honors Option Course Spring 2003

Represented the BCIS/QM dept. in Student day, March 26, 2006

Represented the BCIS/QM dept. in College for a day, April 1st, 2001

Interviewed applicants for faculty position in BCIS/QM dept

Acted as a library Liaison 1999 - 2000 and 2002 – present

Participated in transfer-made-easy day Fall 2000 and Fall 2001

Advised undergraduate BCIS students from Fall 1999 - present.

Advised Master of Science CIS Students from Spring 2003 - present

Participated in onsite registration from Spring 2000 – present

BCIS 205 (Management Information Systems – Graduate) course coordinator since 1999

BCIS 206 (Systems Analysis & Design- Graduate) course coordinator since 2000

Faculty Advisor and Member of the ISA

Frank G. Zarb School of Business

Member of the Blue Ribbon Committee – MBA Program Revision, chaired by the Dean of Frank G. Zarb school of Business, Hofstra University, 2003.

Member of the advisory board established and chaired by the Dean of Frank G. Zarb school of Business to discuss, study, and plan the establishment of a Center for E-Business and Innovation Management at Hofstra University

CONFERENCE SERVICES

Program committee member

Program Committee of the World of Information Systems 2008 International Conference, Czech Republic.

Program committee member, 2004 International Research Conference on Innovations in Information Technology, Dubai, UAE October 4 -6, 2004

Program committee member, Conference on Information Science, Technology Management (CIST-M), Alexandria, Egypt, July 8-10, 2004

Member of the scientific committee, The 4th Annual Conference on Multimedia in Business, October 22-24, 2003, Poland

Program committee member for Information Resources Management Association (IRMA) International Conferences:

- May 2003, Philadelphia, USA,
- May 2002, Seattle, USA
- May 2001, Toronto, Canada.

Track Chairperson

Supply Chain Management track chair, National Decision Sciences Institute Conference, Washington DC, November 2003.

Session Chairperson

Chaired the “IRM in Government” session, 2003 IRMA Conference, Philadelphia, PA, May 18 – 21, 2003

Chaired the “Internet and Other Applications” session, Southeast Decision Sciences institute, February 26-28, 2003

Chaired the “Global IT Education (I)” session, the 3rd Annual Global Information Technology Management (GITM) World Conference, June 23-25, 2002, Long Island, New York

Reviewer

Review submission to Database Journal

Review submission to Management Review News Journal

Reviewed and refereed submissions for National Decision Sciences Institute Conference, Washington DC, November 2003

Reviewed and refereed submissions for the Northeast Decision Sciences Institute Conference, March 2000, Atlantic City, New Jersey, and March 2002, Port Rico

Reviewed and refereed submissions for Seventh AIS Americas Conference on Information Systems, Boston, MA, August 2001

Reviewed and refereed submissions for Journal of Electronic Commerce Research